



REPLY TO BIDDER'S PRE-BID QUERIES
RATE CONTRACT FOR SUPPLY OF CNG DISPENSERS
Tender No : HOGPL/PRC/2020/005

VCS REFERENCE NO. VCS/HOGPL/PRC/1007/2020/005

Owner - HPOIL GAS PRIVATE LIMITED

Consultant - VCS Quality Services Pvt Ltd.

Pre-Bid Meeting : 25.09.2020

Date: 08.10.2020



Sl. No.	Tender Clause	Tender Page No.	Description	Bidder's Query/Clarification	HOGPL/VCS Reply
COMMERCIAL					
1	IFB Clause no. 4.1	08 of 85 (Commercial Vol I of II)	Delivery shall be three (03) Months from the date of LOI/ intimation from HOGPL for the 2nd & 3rd lot.	Requesting you to kindly consider the delivery schedule for 16 weeks as per current CGD Norms. Please note that 12 weeks is now the standard time for procurement of fittings.	Tender condition shall prevail.
				Bidder Required 1st lot- 4 Months 2nd & 3rd Lot - 4 Months	Tender condition shall prevail.
2	SCC Clause no. 7.1	51 of 85 (Commercial Vol I of II)	1. 90 % of supply value as applicable will be paid by Owner within 30 days against receipt and acceptance of material at site & submission of the following documents. 2. 10% payment: of the supplied portion will be paid within 30 days after successful Erection, Testing and commissioning of the units at site & final acceptance by the owner and submission following additional document: -	Requesting you to kindly consider 100% payment to be released within 15 days after receipt of materials at site on submission of relevant documents. Please note that being an SSI entity, the same payment model would help us in managing our finances post lockdown. Covid-19 has left an crushing impact on CGD industry and to revive the same , this is the only option left. Kindly consider the same.	Tender condition shall prevail.
				Bidder Propose 100% Payment on Successful Supply.	Tender condition shall prevail.
				Payment Terms: As per clause 7.1.2, 10% payment will be paid within 30 days after successful Erection, Testing and commissioning of units at site and final acceptance by the owner, but any timeline for the same is not mentioned. For example if the units are not commissioned and tested till 6 months from date of supply due to site problems or any problem from buyer side, will the 10% payment be on hold till then? Also, the supplier need to submit CPBG amounting to 10% of Order Value, so a total of 20% amount will be blocked for the supplier. Please consider releasing 100% payment against supply.	Tender condition shall prevail.
3	GCC Clause no. 16.1	41 of 85 (Commercial Vol I of II)	This warranty shall remain valid for twelve (12) months from the date of successful commissioning of individual equipment or Eighteen (18) Months after the date of last shipment whichever is earlier. However, if these 18 months" period exceeds due to any defect observed in the equipment at site and the time taken in rectification and commissioning, the warranty will stand extended for another 12 months from the date of completion of rectification free of cost.	Any defects arising out in warranty period, the same component shall be duly replaced in a time bound manner. Any further extension to warranty would not be provided in such cases. Requesting you to kindly consider the same.	Tender Conditions shall prevail.
				Guarantee/Warranty: As standard, the warranty is valid for from 12 months commissioning or 18 months from supply date. The tender specification says 12 months commissioning or 18 months after the date of last shipment. Please clarify what do you mean by last shipment, Is it the date on which that particular dispenser will be supplied or it is the date from which the last shipment of contract will be done.	Last Shipment date shall be date from which the last shipment of contract will be done.
4	GCC Clause no. 16.4	41 of 85 (Commercial Vol I of II)	After the successful completion of Test run, Warranty phase will start and system taking over certificate shall be issued by the Owner.	As a standard in CGD industry warranty phase starts from Date of Commissioning . Usually FPT is delayed on the part of customer. As a result, our payment gets hold for an unforeseen period. Requesting you to kindly consider the same.	Warranty shall starts from Date of Commissioning.



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				As per clause 16.4, Warranty phase will start after completion of test run. As standard, warranty will start from the date of supply as mentioned above.	
5	SCC Clause no. 13.1 & 13.2	54 of 85 (Commercial Vol I of II)	<p>13.1 The Contract Performance Bank Guarantee (CPBG) equivalent to 10% of the total FOT order value exclusive of taxes & duties within a period of twenty-one (21) Days from the date of issue of LOI/ Purchase Order. The CPBG should initially be kept valid for 90 days beyond the guarantee / warranty period.</p> <p>13.2 Another Contract Performance Bank Guarantee (CPBG) equivalent to 10% of the total comprehensive AMC value (excluding all taxes and duties) to be submitted before twenty-one (21) Days of start of comprehensive AMC. The CPBG should be valid for 90 days beyond the expiry of comprehensive AMC period of Two (02) years post guarantee / warranty period/defect liability period</p>	<p>TGT will provide PBG on Callout Order Value.</p> <p>As per clause 13.2, CPBG is required for Comprehensive AMC value as well but generally no CGD asks for CPBG for CAMC. Please consider removing this clause.</p>	<p>Tender condition shall prevail.</p> <p>Tender condition shall prevail.</p>
6	SCC Clause no. 3.1	49 of 85 (Commercial Vol I of II)	<p>3.0 PRICE REDUCTION SCHEDULE (PRS)</p> <p>3.1 In case supplier fails to complete the supply within stipulated period then unless such failure is due to force majeure as defined in Bid document, there will be reduction in order value @ 0.5% of the total order value for every week or part thereof the delay, subject to maximum of 5% of the total order value.</p>	As per Standard Terms PRS is applicable value @ 0.5% of the total order value for every week or part thereof the delay, subject to maximum of 5% of the total order value of delayed Quantity.	Tender condition shall prevail.
7				<p>Most of the components used in the dispenser are imported and highly depended on USD vs. INR fluctuation.</p> <p>As the rates are to be kept valid for a period of 2 years, please confirm is there any provision for price variation according to fluctuations in exchange rate during the contract period.</p> <p>Exchange rate fluctuation is beyond our control and it will not feasible to keep the rates valid for a period of 2 years in current scenario.</p>	Prices shall be remain firmed & fixed for entire contract period.
8				If authorised distributor of a manufacturer will be bidding on behalf of the manufacturer, will the bidder be allowed to submit PO executed by Manufacturer to fulfil the BEC. Kindly Confirm.	An authorised distributor of a manufacturer is allowed to bid, refer clause no. 8.1.1.2 of IFB.
TECHNICAL					
1	LIST OF APPROVED VENDORS	74 of 84 (Technical Vol.II of II)	<p>1. Pressure Transmitter</p> <p>2. Fittings</p> <p>3. SS Valves (2/3 Way)</p> <p>4. Breakaway coupling</p>	<p>Bidder Will provide</p> <p>1. MSI Make Pressure Transmitter</p> <p>2. DK LOK Make Fittings</p> <p>3. DK LOK Make SS Valves (2/3 Way)</p> <p>4. TGT (OEM) Make Vent Breakaway Coupling</p> <p>All above make are standard. All the above makes are used in dispensers supplied various CGD companies Gail Gas, MNGL, CUGL etc.</p>	Tender condition shall prevail
2	Technical	-	-	Display: Kindly confirm dispenser is required with Dual Display or Single Display	<p>Dispenser shall be dual display, Refer pg no. 17 of 84 cl no- 3.3.</p> <p>Tender condition shall prevail</p>



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3	Technical	-	-	Please confirm that the pneumatic tubing from Air Compressor to Dispenser will be in Bidder scope or not. Generally, this comes under Tubing Layout scope and not under Dispenser Supplier scope.	Air compressor to dispenser tubing is not in bidder's scope of supply.
4	Technical	-	-	Hose Assembly Length: Kindly note that Parker make dispenser comes with short hose with length of 350mm which along with long hose, breakaway and nozzle makes total hose assembly length approx. 4 Mtr. and end connections are also selected in accordance to suitability with Breakaway Coupling, 3 Way Valve and Nozzle.	Bidder's understanding is correct, Refer page no. 17 of 84, cl.no- 3.1 & 3.2 . However, for other parametrs tender condition shall prevail.
5	VENDOR LIST FOR BOUGHTOUT ITEMS (Doc- No-1007-00-ME-VL-3007)	73 of 84 (Technical Vol.II of II)	Pressure Regulator,Pressure Safety Valve,Solenoid Valve,Cables and Wires	Kindly include OEM make Pressure Regulator valve,Pressure relief valve,Solenoid valve.These are our part of our standard OEM design and successfully Working in CGD Companies including HP OIL, GAIL,HPCL,MGL,GUJARAT GAS,IGL, etc.The same was a part of last supply for HPOIL also.	Tender condition shall prevail
6	Equipment Specifications (20.4)	37 of 84 (Technical Vol.II of II)	All electrical equipment shall be supplied with doublecompression cable glands, made of nickel-plated brass	Double compression gland are only applicable to armour cables and are used with incoming power supply cables.Our cables are approved by competent authority ATEX,which are intended to use with single compression glands.Request you to consider the single compression glands in the supply.	Single compression gland is also acceptable , During bid submission, bidder to submit PESO approval certificate and ATEX approval certificate of single compression gland for their offered CNG Dispenser. PESO & ATEX certificate should be in coloured copy with clear visibility.
7	Equipment specs	43 of 84 (Technical Vol.II of II)	One integral local digital totalizer with display along with mass flow meter.	In OEM make dispenser ,the mass flow meter is connected to C4000 Mother Board and displays the mass totalizer values on the main display. This system ensures highest possible accuracy through error checking b/w the two. Mechanical totalizer can also be used in conjunction with the same.	Integral display mass flow meter is more reliable and updation of technology, However refer page no. 74 of 84 for flow meter make, bidder can use COMPAC-KG 80 make mass flow meter with display in main unit.
8	Utility Specifications (4.0)	34 of 84 (Technical Vol.II of II)	Surge protector is to be provided by the vendor at the 230V AC inlet	Kindly note our Power Card assembly has inbuild protection for surges. Hence there is no extra requirement for Surge Protection device.	Noted & Accepted
9	Mechanical Specifications	51 of 84 (Technical Vol.II of II)	Mechanical Specifications- Hose end connections in SS 316 Vent hose end connections-1/4 NPTM , in SS 316	Stainless steel has lower ductility in comparison with Carbon steel.Therefore a crimps Stainless fitting on the hose has higher chances of gas leakage at high Pressure in comparison with Carbon steel. It is therefore advisable to use chrome plated Carbon steel fitting at the Hose ends.	Tender condition shall prevail
10	Two and three way valve		Two Way and Three Way Valve	We understand that these should be of Forged stainless steel construction.Also, Our understanding is that these should be of full bore type. Kindly confirm the same	Two way & three way valve shall be SS 316 as per ASTM A276 or as per ASTM A479 or ASTM A182, Refer pg 53 of 84. These valve can be full bore or reduced bore. Tender condition shall prevail.
11	vendor list	75 of 84 (Technical Vol.II of II)	2/3 Way Valves and fittings	Kindly include 2/3-Way Valve and fittings of Hy-lok make in the approved vendor list as Hy-Lok make Valves in majority of CGD industries.	Tender condition shall prevail
12	8.1.1	26 of 84 (Technical Vol.II of II)	During CAMC Contractor will be entitled to send the Mass flow Meter ,PG,PT, safety relief valve for calibration at its own cost.	Calibration of PG,PT and SRV is a usual part of AMC scope. Calibration of mass flow meter is usually done at site during yearly stamping though yearly calibrated prover unit provided by client. Only technical support is provided by the vendor during stamping.Kindly consider the same.	Refer doc no. 1007-00-ME-MR-3007 , page no. 20 of 84, cl.no- 3.27 & 3.28 Tender condition shall prevail.
13	8.1.2	26 of 84 (Technical Vol.II of II)	Preventive maintenance will be carried out on Monthly basis during non-peak hours in consultation with EIC. Any maintenance that needs to be taken up shall be well planned in advance with due approval of EIC	Preventive maintenance shall be done as per OEM guidelines on quarterly and half yearly basis. Requesting you to kindly consider the same.	Tender condition shall prevail, However, same can be discussed during kick of meeting with the client/ EIC after award of the contract.
14	8.1.4	27 of 84 (Technical Vol.II of II)	The service personnel will report to the call site within 2 hours from the time of receiving service call in Ambala,Kurukshetra & Kolhapur site or at whatever site dispensers are installed	As a standard in CGD industry DOWNTIME should be minimum 8 to 12 hour shall be maintained, however we shall be available within minimum time.Kindly consider the same.	Tender condition shall prevail.
15	8.1.4	28 of 84 (Technical Vol.II of II)	Penalty for 1-hour delay in reaching at all site (ie, within 3 hours instead of 2 hours)- Rs 500/- per arm per dispenser.	Please note that due to remote locations/ outer locations of stations, an appreciable time of 8 to 12 hours is given for reaching at site and rectification of complaints from the registration call as per current norms. Kindly consider the same and remove the penalty clause.	Tender condition shall prevail.



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16	8.1.4	28 of 84 (Technical Vol.II of II)	Rs 2500 towards non availability of mandatory spares at operational sites.	Vendor Shall recommend the amount of spares required at each site as per need.No penalty should be imposed on the same. Kindly consider the same. Sufficient uptime of dispensers shall be maintained as per client requirement.	Tender condition shall prevail.
17	3.27	20 of 84 (Technical Vol.II of II)	Statutory compliances like calibration of MFM, safety relief valve, PT, PG etc. will be in vendor's scope for comprehensive maintenance duration and shall be done minimum once in a year.	calibration of PG,PT and SRV is a usual part of AMC scope. Calibration of mass flow meter is usually done at site during yearly stamping though calibration unit provided by client. Only technical support is provided by the vendor during stamping. Kindly consider the same.	Tender condition shall prevail.
18	3.26	20 of 84 (Technical Vol.II of II)	Any Gas Losses incurred due to fault in Dispensers to be debited to the bidder for recovery.	Please note that the dispensers comes duly calibrated from our works and the same is plug and Play. During calibration stability of station parameter is important during dispensers calibration.Requesting you to kindly remove the clause. Actually Forecourt operations/practises are not in the scope of bidder and so the same should not be attributed to bidders.	To be read as:- Any gas losses occurred due to manufacturing fault in dispenser is to be debited to the bidder for recovery. Tender condition shall prevail.
19	3.28	20 of 84 (Technical Vol.II of II)	Bidder can also arrange Portable master calibration unit at site to calibrate MFM,safety relief valve, PT, PG. That master calibration unit should be calibrated by NIST. After calibration of the equipment, vendor to submit a calibration certificate of each item to the EIC/Client. Cost of calibration shall be borne by the bidder.	After supply, yearly calibration of Master meter is done by the client after custody transfer- one year post supply. Requesting you to kindly exclude the same from scope of Supply.	Tender condition shall prevail.
20				Any type of accidental damage or mishandelling damage would not be covered under AMC contract.	Noted, However any type of damage or mishandling occurred due to manufacturing defect then that should be covered under the AMC contract.
21				Breakaway, vent tube broken and hose pulling issue would be covered under mishandelling case.	Noted
22				Preventive maintenance should be done quarterly.	Tender condition shall prevail, However, same can be discussed during kick of meeting with the client/ EIC after award of the contract.
23			PESO approval certificate for proposed model of CNG Dispenser.	Our dispenser model is ATEX certified and our PESO application is under review and shall get approval soon as we are already executing a similar work order for CGD company in India for which a PESO approved product is a pre requisite. We shall submit PESO Certificate at the time of order award/supply of the equipment. We request the purchaser to consider PESO application in lieu of PESO approval certificate	Bidder to submit PESO approval certificate before opening of the price bid otherwise their bid shall be technically rejected.
24			Certificate from any reputed Third-Party Inspection Agency as specified in tender that the proposed workshop / facility has the capability for fabrication / assembly / testing complying the specifications of the quoted item / equipment.	Our facility has capability for fabrication/ assembly/ testing and complies with specifications of quoted item. We shall submit third party inspection certificate at the time of order award. Please accord your acceptance.	Tender condition shall prevail.
25	SCOPE OF WORK	20 of 84 (Technical Vol.II of II)	Any Gas Losses incurred due to fault in Dispensers to be debited to the bidder for recovery.	Dispenser in itself is a custody transfer point and is managed by forecourt operators controlled by the purchaser. Bidder has no control whatsoever to monitor day to day operations. Successful bidder shall only attends to problems reported by purchaser. Moreover, assessing gas loss associated with dispenser cannot be measured accurately without making significant changes in designspecified in tender. Existing tender scope does not provide such provision. We request you kindly remove this clause as it is not practised in any major CGD companies.	To be read as:- Any gas losses occurred due to manufacturing fault in dispenser is to be debited to the bidder for recovery. Tender condition shall prevail.
26	SCOPE OF WORK	20 of 84 (Technical Vol.II of II)	Bidder can also arrange Portable master calibration unit at site to calibrate MFM, safety relief valve, PT, PG. That master calibration unit should be calibrated by NIST. After calibration of the equipment, vendor to submit a calibration certificate of each item to the EIC/Client. Cost of calibration shall be borne by the bidder.	In major CGD industries the NIST certified portable master calibration unit for mass flow meter is in purchasers scope and bidder only facilitates purchaser in Mass flowmeter calibration. Kindly accord your acceptane	Tender condition shall prevail.
27	SCOPE OF WORK	20 of 84 (Technical Vol.II of II)	Bidder to note that due to calibration requirement, CNG dispenser shall not be kept in an idle condition otherwise bidder shall be penalized as per cl. 8.1.4.	Annual calibration of components is a statutory requirement, shut down period for carrying out the calibration shall not be considered for penalty. Kindly accord your acceptance	Refer page no. 20 of 84, cl.no- 3.27 & 3.28 Tender condition shall prevail.



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28	TECHNICAL SPECIFICATIONS	40 of 84 (Technical Vol.II of II)	Temperature compensator to limit fill pressure to an adjustable value (with normal value 200 Kg/cm2g) equivalent at 15-degree C. A temperature compensation facility button shall be provided to enable or disable the temperature compensator.	Temperature compensation is required when gas is measure by volume, as volume can be affected by pressure ang temperature. But the mass flow meter as per tender requirement gas measurement is coriolis type mass flow meter which does not require temperature compensation at any degree or any pressure. Kindly accord your acceptance	Acceptable.
29	TECHNICAL SPECIFICATIONS	43 of 84 (Technical Vol.II of II)	One no. of non-resettable and non-volatile totalizers per hose of the dispenser i.e. one integral local digital totalizer with display along with mass flow meter transmitter and the second totalizer of liquid crystal backlit display in kg. (999999.99) on the front panel of the dispenser shall be provided. There shall be a non-resettable & non-volatile totalizer per hose of the dispenser with liquid crystal backlit display in kg. (999999.99) on the front panel of dispenser.	Bidder understands that there is requirement of total 02 totalizer per arm of dispenser as described below: 1) Totalizer incorporated in mass flow meter display. 2) Totalizer to be displayed on LCD installed on front panel which is same as required as per clause no 3.3 of scope of work of tender, clause repeated in quotes as follows "Three rows of liquid crystal backlit display for night viewing showing total sale in Rupees (00000.00), quantity of gas sold in kg (00000.00), unit price of CNG in Rs/kg (000.00) for each hose on either side of the dispenser (total two sets of three rows for each Dispenser, one display for each side)." Kindly confirm.	Bidder's understanding is correct.
30	MECHANICAL SPECIFICATION		HOSES	Stainless steel has lower ductility in comparison with Carbon steel. Therefore a crimps Stainless fitting on the hose has higher chances of gas leakage at high Pressure in comparison with Carbon steel. It is therefore advisable to use chrome plated Carbon steel fittings at the Hose ends.	Tender condition shall prevail.
31	LIST OF APPROVED VENDOR FOR BOUGHT OUT ITEMS		Pressure transmitter	Request you to approve MICROSENSOR make pressure transmitter as it is used in renowned CGD companies worldwide.	Tender condition shall prevail.
32	LIST OF APPROVED VENDOR FOR BOUGHT OUT ITEMS		Pressure regulator	Request you to approve IMI Norgren make Pressure regulator as it is used in renowned CGD companies worldwide.	Tender condition shall prevail.
33	LIST OF APPROVED VENDOR FOR BOUGHT OUT ITEMS		Ball Valves	Request you to approve STAUFF make ball valve as it is used in renowned CGD companies worldwide.	Tender condition shall prevail.
34	LIST OF APPROVED VENDOR FOR BOUGHT OUT ITEMS		Pressure safety valve	Request you to approve CHAUNLI make pressure safety valve as it is used in renowned CGD companies worldwide.	Tender condition shall prevail.
35	LIST OF APPROVED VENDOR FOR BOUGHT OUT ITEMS		Pressure gauges	Request you to approve KAIFENG & PECISION MASS (ASHCROFT) make pressure guages as it is used in renowned CGD companies worldwide.	Tender condition shall prevail.
36	LIST OF APPROVED VENDOR FOR BOUGHT OUT ITEMS		SS FITTINGS	Request you to approve STAUFF/FITOK/CASON make SS fittings as it is used in renowned CGD companies worldwide.	Tender condition shall prevail.
37	LIST OF APPROVED VENDOR FOR BOUGHT OUT ITEMS		SS TUBING	Request you to approve BAULO make SS Tubing as it is used in renowned CGD companies worldwide.	Tender condition shall prevail.
38	LIST OF APPROVED VENDOR FOR BOUGHT OUT ITEMS		SS valves (2/3 way)	Request you to approve CASON make 3 way valve as it is used in renowned CGD companies worldwide.	Tender condition shall prevail.



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39	LIST OF APPROVED VENDOR FOR BOUGHT OUT ITEMS		SOLENOID/CONTROL VALVES	Request you to approve IMI Norgren make Solenoid valves & Control Valves as it is used in renowned CGD companies worldwide.	Tender condition shall prevail.
40	LIST OF APPROVED VENDOR FOR BOUGHT OUT ITEMS		LIST OF APPROVED VENDOR FOR BOUGHT OUT ITEMS	Most of the major CGD companies have this provision for deviation from approved vendor list indicating that any vendor can be approved at latter stage also based on their PTR at the sole discretion of Purchaser. We request you to kindly incorporate this provision in list of approved vendor for bought out items.	Tender condition shall prevail.